

Schedule of Events

Schedule Updated 08/13/10

Speakers



Bob Doty is currently the Manager of the Housing Program for the Nebraska Department of Economic Development. He is certified as an Economic Development Financial Professional and Housing Development Financial Professional by the National Development Council.



Ward F. Hoppe is the General Partner in The Hoppe Law Firm, LLP. He concentrates his practice in the area of real estate agency, transactions and development. He owns and manages Hoppe Homes, and is the Counsel for the Nebraska REALTORS® Association.



Greg Lemon is the Director of the Nebraska Real Estate Commission (NREC). He previously worked with the Tax Research Council and served as Chief Deputy Secretary of State for ten years. Greg has extensive experience working with state budgets, the legislature and management of state agencies.



Christopher Martinez manages the operations of the Best Assets broker network. His responsibilities range from broker training and outreach, to operations planning and project execution.



Matt Meister teaches Pre-Licensure Courses for Central Community College in Kearney, NE. He has served twice as chairperson for the Nebraska REALTORS® Association Statewide Professional Standards Committee and currently serves as Regional Chairman.



Marcie Roggow has worked as a broker-owner, developer and educator, and has been licensed since 1972. Through the NATIONAL ASSOCIATION OF REALTORS®, she has served in the areas of political affairs, license law and risk management.



Gardner Story reviews and qualifies HUD broker applications and visits brokers to conduct on-site audits. He has worked in several areas for Best Assets in property and broker management.



Andrew Wooten is the President of Safety Awareness Firearms Education (S.A.F.E.). His expertise is in the area of education and training in crime prevention and security management. He consults with real estate professionals, business owners, managers and attorneys on crime prevention.

Wednesday, September 8, 2010

7:00 AM - 8:00 AM **Committee Meetings**
Participation Task Force Breakfast

8:00 AM - 4:30 PM **Registration Open**

8:00 AM - 9:00 AM **Committee Meetings**

Convention

Forms

License Law

Workforce Housing Task Force

9:00 AM - 11:30 AM **NRDS Refresher Course**

Chris DeRosa from NAR will provide a NRDS refresher course for Association Executives and their staff—held at the [Nebraska REALTORS® Association office \(800 S. 13th Street, Lincoln\)](#).

9:15 AM - 10:15 AM **Committee Meetings**

Equal Opportunity/Cultural Diversity

Federal Political Coordinators

GRI Board of Governors

WCR Chapter

10:00 AM - 3:00 PM **RLI Marketing Session**

10:30 AM - 12:00 PM **Broker/Manager Session**

Greg Lemon and Fred Hoppe will address the NREC continuing education proposal, payment of commissions to corporations, agency disclosure and revisions to the Seller Property Condition Disclosure Form. Gardner Story and Christopher Martinez from Best Assets will provide information regarding the latest updates from HUD. This session is open to everyone.

12:15 PM - 1:15 PM **Membership Luncheon**

We'll hold a short corporate business meeting and we'll recognize our Past President scholarship recipients. Additionally, Bob Doty will provide us with an economic update for the state of Nebraska. *(Ticketed event)*

1:30 PM - 2:45 PM **Committee Meetings**

CRS Executive

Governmental Affairs

3:00 PM - 4:00 PM **Committee Meetings**

Association Executives

CRS Chapter

Statewide Professional Standards Review

3:00 PM - 5:00 PM **Committee Meetings**

RPAC Trustees

4:15 PM - 5:15 PM **Committee Meetings**

Caucus Meetings

Nominating

Pathways to Professionalism

5:30 PM - 7:30 PM **President Griess' Hospitality**

All Fall Meetings attendees are welcome to join President Griess for free drinks and hors d'oeuvres at the [Nebraska REALTORS® Association office \(800 S. 13th Street, Lincoln\)](#). Join us for our official open house celebration. *Transportation provided to and from hotel and association office.*

Thursday, September 9, 2010

8:00 AM - 3:00 PM **Registration Open**

8:30 AM - 12:00 PM **Continuing Education**

Identity Theft: Protecting Your Clients
(0700) 3 CE hours

The Federal Trade Commission estimates that as many as nine million Americans have their identity stolen each year. If you haven't been a victim, it's likely you know someone (maybe a client) who has had their identity stolen. Identity theft is growing at an alarming rate and thieves are finding new ways to get personal information each day. The best defense against identity theft is to be proactive and knowledgeable. Join Andrew Wooten as he addresses ways to better protect your clients and their personal information; thus helping reduce their chances of becoming a victim of identity theft. *(Ticketed event)*

8:30 AM - 12:00 PM **Continuing Education**

You Have 3 Seconds to Make a First Impression (0647) 3 CE hours

Get back to the basics with the Golden Rule! Instructor Marcie Roggow will help you take control of your future by mastering the art of extreme customer service. Learn how to create, retain and increase your real estate business using the three C's: Competence, Confidence and Civility....the traits of a successful business person! Transfer your new tools from business transactions to meetings and social events and become the REALTOR® of choice! *(Ticketed event)*

10:00 AM - 11:00 AM **Committee Meetings**

Executive Committee

12:00 PM - 1:15 PM **John Gale Advisory Group Luncheon**

(by invitation only)

1:30 PM - 3:30 PM **Board of Directors**

1:30 PM - 5:00 PM **Continuing Education**

No Victims: A Risk Reduction Program
(0606) 3 CE hours

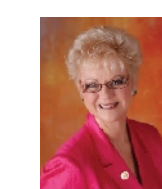
How safe are you really? Do you invite potential buyers into your car to drive to properties? Real estate agents can be easy marks for crime – often violent crime. Learn real-world skills that you can incorporate into your daily routine as a REALTOR® to decrease your chances of becoming a statistic. I know, no one wants to take a safety class but there are safety classes, and there's Andrew Wooten. He'll change your perspective, he'll change how you look at safety and he may just save your life. *(Ticketed event)*

1:30 PM - 5:00 PM **Continuing Education**

When Web 2.0 and Article 12 Collide
(0707) 3 CE hours

There have been changes made to Article 12 of the Code of Ethics in the past two years, especially as it relates to internet advertising and social media. Join Marcie and she will help you apply real estate law to all of your advertising on the internet or otherwise. This class is a must for applying safe risk management techniques to your online communications.

6:30 PM - 9:00 PM **Inaugural Gala for Pat Ohmberger**



All Nebraska REALTORS® are welcome to join us at the [Grand Manse in the Jasmine Room \(129 N. 10th Street, Lincoln\)](#) as Pat Ohmberger is installed as the 2011 State Association President. The 2011 Leadership Team and Board of Directors will also be installed during the program. Social hour begins at 6:30 PM with hors d'oeuvres and a cash bar. Dinner begins at 7:30 PM. Semi-formal or business attire.

Friday, September 10, 2010

8:00 AM - 2:00 PM **Registration Open**

8:30 AM - 12:00 PM **Continuing Education**

The Code of Ethics: Your Promise of Professionalism (0497R) 3 "R" CE hours

Are you ready for a better understanding of the Code of Ethics? Matt Meister will teach you how the Code of Ethics should dictate your business, and he'll highlight the ethical responsibilities of REALTORS®. This class qualifies for the NAR Mandatory Ethics Continuing Education Requirement. Receive 3 "R" credit hours and complete your third cycle of the Quadrennial Code of Ethics training. *(Ticketed event)*

1:30 PM - 5:00 PM **Professional Standards Training**

No CE credit

All NRA Regional Professional Standards Committee members, Regional Grievance Committee members and NRA Board of Directors are REQUIRED to attend this training to fulfill their term requirement. Matt Meister will be the instructor for this training. Additional information will be sent out to committee members.

1:30 PM - 5:00 PM **Continuing Education**

The How-To's of HUD
(0703) 3 CE hours

Join Gardner Story & Christopher Martinez from Best Assets as they share the ins and outs of buying or selling a HUD home. Topics include how to become a HUD registered broker, the listing and bidding process, filling out the proper forms and much more. *(Ticketed event)*