

What is the GRI Designation?

GRI stands for Graduate REALTORS® Institute. Only members of the National Association of REALTORS® (NAR) are eligible to use the term REALTOR® and only REALTORS® can obtain the GRI designation. According to a NAR survey, REALTORS® who earn at least one designation earn \$27,600 more than those with no designation. This program concentrates on the necessary skills to excel in the residential sales market.

Who is it for?

Earning the Graduate, REALTOR® Institute (GRI) designation is a way to stand out to prospective home buyers and sellers as a REALTOR® who has gained in-depth market knowledge, increased proficiency in a broad array of subjects to enhance professionalism and business success.

How do I obtain the GRI designation?

You must complete all of the 6 GRI classes. Classes may be completed in any order. Each class is two days long with a test at the end of the second day. Students must receive a 70% on the exam to receive credit towards their GRI designation. Students may retake the exam if necessary. *You have 5 years from the date of your first class to complete the designation.* Once you finish all six classes, you pay a one-time \$20 designation fee, and you will then receive the designation.

Do the GRI classes count toward my license renewal?

Yes. Classes are approved for continuing education credits as follows:

- GRI 101/Rookie Training (0596) 15 CE hrs
- GRI 102: Residential Construction, Appraisal, and Environmental Issues (0164R) (C2224) 18 "R" CE hrs
- GRI 103: Ethics and Legal Issues (0203R) 15 "R" CE hrs
- GRI 104: Contract to Close (0543) 15 CE hrs
- GRI 105: Real Estate Investment and Management (0205PM) 12 CE hrs
- GRI 106: Technology (0434) 12 CE hrs

ALL GRI CLASSES ARE AVAILABLE ONLINE

www.NebraskaRealEstateEducation.com

*How Could I Take Only 5 Classes Instead of 6?

By completing the new member orientation course for HOME, CBSHOME, Woods Bros., RE/MAX Concepts, ERA Premier, REE-markable Real Estate Series, Lincoln First Realty, BHHS Ambassador or Rookie Training program through the Nebraska REALTORS® Association. Check with NRA's Chief Operating Officer for details.

What is the cost of the GRI program?

Each class costs \$199 if you register during the early registration period, which is up to two weeks before each class. Once you earn your GRI designation, you can take any GRI class for half-price! Upon completion of the GRI program, there is a one time \$20.00 designation fee. You will receive a certificate and a GRI pin.

Check with your broker for reimbursement. Many Nebraska brokerages reimburse up to half of the cost of an NAR Designation or Certification.

Who are the GRI Instructors?

The GRI Instructors have been selected by the GRI Board of Governors based on their experience and knowledge of the topics they are teaching. Only top-rated national instructors teach for Nebraska's GRI program.

The GRI designation is your for life! There is no continuing education/renewal requirement and there are no annual dues to in order to retain your designation.

How do I register for a GRI class?

GRI registration materials are included in the Nebraska REALTOR® *News and Notes* the month before each class. You can also register on our website www.NebraskaRealEstateEducation.com. You may fax or call in your registration with a Visa, MasterCard or Discover. We accept checks or a credit card by mail.

For more information or to register for a GRI class, contact Christie Bevington, Chief Operating Officer 800/777-5231 or 402/323-6500. Or you may email Christie at Christie@NebraskaRealtors.com. You may also fax the Association at 402/323-6501.

"The GRI designation is the most common designation among those who hold any designations, held by 19% of REALTORS"

Provided by the National Association of REALTORS®